



## COMMERCIAL OFFER

Unitary Production Enterprise “Glubokoe dairy-canning factory” offers mutually beneficial cooperation to wholesale companies and manufacturers for delivery of natural canned milk.

Our plant is one of the largest manufacturers of dairy products both in the Republic of Belarus and in the countries of the CIS with modern facilities, involved in the processing and packaging of a wide variety of canned milk. Unitary Production Enterprise “Glubokoe dairy-canning factory” was built and equipped to meet all international standards within the food industry. Using of high-quality ingredients corresponding to European Standards, unique quality control system of finished products over all processes of production aimed at exact compliance with approved standards ISO 9001-2009 and of course long traditions are the basis of success.

Range of products manufacturing at our factory includes following groups:

- condensed canned milk;
- evaporated milk;
- milk powder;
- butter;
- cheese;
- whey.

Products are ready for human consumption. Also they can be used in food, bakery, confectionery industry, etc.

Important competitive advantages of Unitary Production Enterprise “Glubokoe dairy-canning factory” are

- high quality;
- using of natural raw materials;
- modern equipment from leading manufacturers;
- well-developed logistic system;
- clear positioning in the market.

The product quality corresponds to technical regulations for milk products. All products of the factory are certified. There are certificates of conformity HACCP, ISO, HALAL, FSSC.

The products of Unitary Production Enterprise “Glubokoe dairy-canning factory” are delivered to the markets of Russia, Kazakhstan,

Ukraine, the USA, Libya, Kingdom of Saudi Arabia, Turkmenistan, Azerbaijan, Israel, Georgia, Tajikistan, Uzbekistan, Kyrgyzstan, Mongolia, China.

We hope the products of our factory can compete with the goods presented in your market.





Information about our products and price-list are enclosed.

More detailed information about our factory you can find on our website [www.glmkk.by](http://www.glmkk.by).

We are sure contacting us you find a reliable and long-term partner.

Description of goods	Technical terms	Bar code	H.S. code	Quantity in a carton (pieces), size of the carton	Shelf life
 <p>Sweetened condensed milk full cream, 8,5 % fat, tin can 380g.</p>	GOST 31688	4810108007438	0402991000	30 380x230x165	18
 <p>Sweetened condensed milk full cream, 8,5 % fat, tin can 380g. with easy open end</p>	GOST 31688	4810108003546	0402991000	30 380x230x165	18
 <p>Sweetened condensed milk full cream, 8,5 % fat, tuba 160g.</p>	GOST 31688	4810108003577	0402991000	30 260x215x200	12
 <p>Sweetened condensed milk full cream, 8,5 % fat, pouch 300g.</p>	GOST 31688	4810108003584	0402991000	30 380x230x205	12
 <p>Sweetened condensed milk full cream, 8,5 %</p>	GOST 31688	4810108007186	0402991000	1 380x285x190	8

fat, package «Bag-in-Box» 20 kg					
 Sweetened condensed milk 5 % fat, tin can 380g.	State Standard 1923	4810108007360	0402913000	30 380x230x165	18
 Evaporated milk, 7,8 % fat, tin can 300g.	GOST 1923	4810108009012	0402911000	45 380x228x244	18
 Evaporated milk, 7,8 % fat, tin can 410g.	GOST 1923	4810108009012	0402911000	30 380x228x210	18
 Evaporated milk, 8,6 % fat, tin can 300g.	GOST 1923	4810108007360	0402913000	45 380x228x244	18
 Evaporated milk, 8,6 % fat, tin can 410g.	GOST 1923	4810108004505	0402913000	45 380x228x210	18
 “Lakomka” sweetened condensed milk boiled, tin can 380g.	Technical specification of the Republic of Belarus 300022460.003	4810108004239	0402991000	30 380x230x165	10
 Sweetened condensed milk fat-filled, 8,5 % fat, tin can 380g.	TU 9226-001-60431048	4810108009272	1901909900	30 380x230x165	12
 Sweetened condensed milk with chicory 7,0%	Technical specification of the Republic of Belarus 100098867.122	4810108004192	1901909900	30 380x230x165	10

fat, tin can 380g.					
 <p>Sweetened condensed milk with natural coffee 7,0% fat, tin can 380g.</p>	<p>Technical specification of the Republic of Belarus 100098867.122</p>	4810108004208	1901909900	30 380x230x165	10
 <p>Sweetened condensed milk with cocoa 7,5% fat, tin can 380g.</p>	<p>Technical specification of the Republic of Belarus 100098867.122</p>	4810108005090	1806909000	30 380x230x165	10
 <p>Sterilized drinking milk, 3,2% fat in Brick-Aseptic, 1 l.</p>	<p>State Standard of the Republic of Belarus 1746</p>	4810108004413	0401209109	12 369x184x215	12
 <p>Sterilized drinking milk, 2,5% fat in Brick-Aseptic, 1 l.</p>	<p>State Standard of the Republic of Belarus 1746</p>	4810108005465	0401201109	12 369x184x215	12
 <p>Sterilized drinking milk 1,5% fat in Brick-Aseptic, 1 l.</p>	<p>State Standard of the Republic of Belarus 1746</p>	4810108006486	0401201109	12 369x184x215	12
 <p>Demineralized whey powder 50</p>	<p>TU BY 100098867.219-2007</p>	4810108010186	0404100200	25 kg 940x510x90	12
 <p>Cheese whey powder</p>	<p>STB 2219-2017</p>	4810108010988	0404100200	25 kg 940x510x90	6

**Delivery terms: FCA**  
**Payment terms: 100% advance payment**

**131, Lenina str.,  
Glubokoe,  
Vitebsk region,  
211800, Republic of Belarus**

**Director: Andrey Sokolovsky**

 **+375 2156 5 51 31**

**Commercial director: Zhdanovich Alesya**


 **+375 2156 5 49 06**

**Foreign Trade Activity Department:**

 **+375 2156 5 51 32**

 **+375 2156 5 49 02**

**Acting Head of Foreign Trade Activity Department**

**Elena Lavrinovich Mob.+375297141081**  **lenalavr3**

 [ved@glmkk.by](mailto:ved@glmkk.by)

 [info@glmkk.by](mailto:info@glmkk.by)

 [www.glmkk.by](http://www.glmkk.by)

**English speaking specialist**

**Anastasiya Lyashkevich**

**Mob./Viber/WhatsApp: +375 29 217 83 96**

 [nastya@glmkk.by](mailto:nastya@glmkk.by)